

FarmMark P/L
Mr. Luigi Di Clemente
24 Hasp Street, Seventeen Mile Rocks
BRISBANE, QLD 4073
AUSTRALIEN

Berggarten 1
56427 Siershahn
Germany

Phone: +49 2623 600-800
Fax: +49 2623 600-870
Internet: www.mik-online.de
E-mail: info@mik-online.de

October 2007

Newsletter – October 2007

Dear Luigi,

We have used the somewhat "calmer" time during the summer months for finishing the development and tests of our new products. Starting from now you can take these new products into your sales to offer your customers an even more flexible system.

Due to this extension of our range of products we are sending you enclosed a supplementary price list for the new products.

The situation on the market for raw materials has reached an extreme level which will force us to adapt our sales prices by January 2008. We will send you an updated price list within the next weeks.

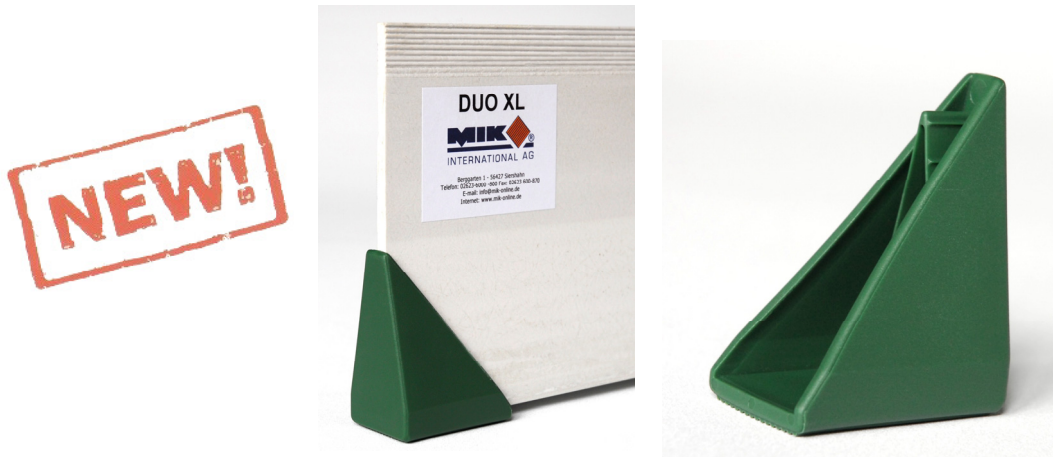
NEW: DUO XL

The DUO XL has passed the tests carried out at the registered test institution for materials in Darmstadt, Germany ("Staatliche Materialprüfungsanstalt Darmstadt") with excellent results. Also an independent statics office certified the new DUO XL excellent characteristics regarding deflection, support loads and tensile strength. On the basis of these investigations we also enclose our new table with the recommended beam sizes for DUO L and XL.

The first 50,000 m of DUO XL are already sold. The product is already very much in demand and is gaining more and more in popularity among our customers.

NEW: DUO Protect

In order to simplify the installation we have combined the previous end cap and the pedestal to one sole product. The new **DUO Protect** (article No. 24170) seals the DUO hollow section effectively, thus preventing any penetration of dirt, mice or any bacteria and germs. The groove-structured base of the DUO Protect provides additional stability to the DUO beam and protects the DUO's GRP material from rough undergrounds like for instance concrete surfaces.



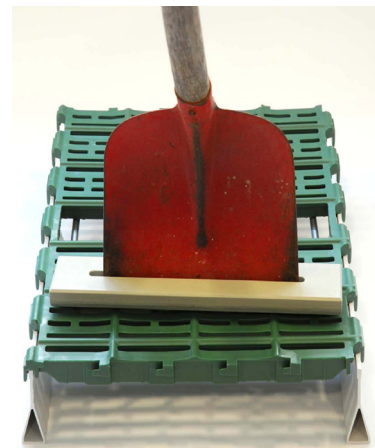
NEW: Gully Block

Gully Block is the new high-speed opening in the Swing or Swing Titan panel. Whether as manure opening in the farrowing pen or in the corridor, or as access to liquid manure plugs, the Gully Block can simply be lift out by means of a shovel. After the manure has been thrown in, the Gully Block - almost automatically - slides back into its designated resting place. Supplementary we offer a drop safety device that the customer can install locally depending upon need.

The Gully Block can also be installed in already existing MIK flooring systems. Simply replacing a "standard" panel by the Gully Block will facilitate your work!

Article No.:

00153 **Swing Gully Block**
00155 **Swing Titan Gully Block**



NEW: Swing Titan 600/100

As complementary panel to our Swing Titan 600/800 we have included the **Swing Titan 600/100** (article no. 00151) in our product line. This smaller panel will offer you and your customers the possibility to lay out pens in 2.50 m or 2.60 m length effortlessly, without taking too great pains in cutting panels.

The Swing Titan 600/100 will be available shortly and will come in packing units of 576 pieces per pallet.



New packing units for Thermo W

Due to the stricter requirements for adequate packing and the restrictions regarding wooden packing material which is becoming effective in more and more countries, we decided to pack also our Thermo W onto plastic panels instead of wooden pallets, starting from now. Thereby the number of Thermo W panels per pallet will change from former 120 pieces to 96 pieces.

Coming up soon...

- ➔ a new Swing G solid panel with a new surface design and the possibility of using it also for ventilation corridors
- ➔ a sheep panel sized 800 x 400 mm with a specially structured anti-slip surface design

Should you have any questions, please feel free to contact us at any time!

Best regards

MIK INTERNATIONAL AG



Dipl. lic. oec. Jens Marius Hütwohl
Chairman/CEO



ppa. Dipl.-Ing. agr. Christoph Heuer
Sales Director